# REGIONAL TRANSIT ISSUE PAPER

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Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
11	04/10/17	Open	Action	04/05/17

# **ISSUE**

Authorizing Staff to Release the Sacramento Regional Transit District Preliminary FY 2018 Operating and Capital Budgets and Notice of a Public Hearing for May 8, 2017.

# RECOMMENDED ACTION

Adopt Resolution 17-04-\_\_\_\_, Authorizing Staff to Release the Sacramento Regional Transit District Preliminary FY 2018 Operating and Capital Budgets and Set Notice of a Public Hearing for May 8, 2017.

# FISCAL IMPACT

None as a result of this report.

# **DISCUSSION**

# **Update on FY 2017 Operating Revenues and Expenses**

Based on year-to-date trends and projections, it is anticipated that by the end of FY 2017 we will be able to add to the fund balance for the first time in three years. Through January, operating revenues exceeded operating costs by over \$2 million. This was the result of operating at a more efficient level and fare revenue coming in better than budget. It should be noted that 20% of our operating revenue is comprised of Federal funds and this projection assumes that RT will receive a full 12 months of Federal Funds. The Federal Budget was approved through April 30, 2017, which allowed RT to receive 7/12<sup>th</sup> of its revenues (since the Federal budget and RT's are slightly different). Congressional and executive branch action will be required to ensure that we receive the full year's anticipated revenue.

# **FY 2018 Operating Budget**

The proposed preliminary FY 2018 Operating Budget includes projections for revenues and expenses based on the most current information on conditions and expectations, recognizing that several areas of uncertainty still remain. The FY 2018 preliminary Operating and Capital Budgets will be updated as conditions change until June 12, 2017, at which time the final Operating and Capital Budgets will be presented to the Board for adoption.

Several primary areas of uncertainty remain: (1) the extent of transit related funding cuts that will be included in the Federal budget; (2) whether a State transportation bill is adopted and the timing and amount of new funds included; (3) negotiations with vendors for cost efficiencies; and (4) fuel and utility related costs.

Approved:	Presented:
Final 04/05/17	
General Manager/CEO	Director, Office of Management and Budget  J:\FI\lssue Papers ALL\2017 Issue Papers\04-10-17 Release of Capital and Operating Budgets FY 2018 - 2.docm

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# **Budget Process and History**

The development process for the FY 2018 Budget is slightly different than past budgets. The concept of a base budget was introduced that held divisional expenses to the same level as the current year, with adjustments for inflation and trend. Any requests for increases above the base needed to be outlined in detail, justified, and linked to a "Strategic Plan Goal." These requests were vetted by Management and Budget and scrutinized by the General Manager. This process, along with favorable insurance trends and positive working relationships with our bargaining units and vendors, enabled us to introduce a preliminary FY 2018 budget with operating expenses almost \$2 million less than the current year.

The attached FY 2018 Abridged Budget provides an overview of the budget process, strategic budget goals, factors that drive the budget, and an overview of the key revenue and expense categories.

# **Operating Revenues**

FY 2018 Operating Revenues are projected to be \$160.9 million compared to the FY 2017 adopted budget of \$162.5 million, which is a decrease of 1%. The majority of the anticipated revenue decrease is due to time-limited, one-time Federal revenues winding down.

The following table includes actual results for FY 2016, the adopted FY 2017 budget, and the proposed preliminary FY 2018 Operating Budget:

**Table 1**Sacramento Regional Transit District
FY 2016 - 2018 Operating Revenue\*

Categories	FY 2016 Actuals	FY 2017 Adopted Budget	FY 2018 Preliminary Budget	% Change		
Operating Revenues						
Fare Revenue Contracted Services Other	\$ 28,055,804 6,109,926 5,332,721	\$ 31,165,419 6,092,006 4,840,000	\$ 31,609,897 5,605,112 3,578,000	1.4% -8.0% -26.1%		
State & Local Federal	78,492,879 34,097,207	86,109,455 34,271,670	87,540,564 32,570,213	1.7% -5.0%		
Total Operating Revenue	\$152,088,537	\$162,478,550	\$160,903,786	-1.0%		

<sup>\*</sup> Fare Revenues do not include mandated Americans with Disabilities Act (ADA) demand response fare revenues (approximately \$1.6 million).

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# Fare Revenue

Fare Revenue is projected to increase slightly, primarily due to the accounting treatment for classifying revenues and expenses for Folsom service and decreased costs for transfer agreements based on trend. Due to the effect of the fare increase and enhanced fare checking activities, FY 2017 Fare Revenues are projected to come in strong. However, due to ridership trends, RT is projecting future Fare Revenue to remain relatively steady.

# **Contracted Services**

Contracted Services are projected to decrease slightly primarily due to reclassification of Fare Revenues associated with Folsom service as discussed above.

# State and Local

Measure A and State Local Transportation Fund (LTF) funding is projected to increase by 3.9% and 4.4%, respectively, based on Sacramento Transportation Authority/Sacramento Area Council of Governments (SACOG) guidance. However, State Transit Assistance (STA) revenues, which are tied to declining diesel fuel revenues, are projected to continue to decrease into next fiscal year, for a 9.5% decline. In addition, due to poor results of the State auction, Cap and Trade – Low Carbon Transit Operations Program (LCTOP) revenues are projected to decline into FY 2018 as well. Overall, based on the strength of Measure A and LTF, this category is projected to increase by 1.7%.

## Federal

The majority of this category is comprised of US Code Section 5307 Urbanized Area Formula funds and US Code Section 5337 State of Good Repair funds. Due to the current uncertain situation in Washington DC, these funds are not anticipated to grow and are currently projected to remain flat for FY18. Other Federal funding is limited term in nature, such as the Sacramento Energy Clean Air (SECAT) for the new Golden 1 service and Congestion Mitigation and Air Quality (CMAQ) for the first three years of the operation of the South Line. The final Federal funds in this category are Job Access Reverse Commute (JARC) funding which is anticipated to grow in FY 2018. Overall, based on the expiration of limited term funding, this category is projected to decrease by 5%.

# Other

This category is projected to decrease primarily due to reductions in projections for advertising revenue and the elimination of Compressed Natural Gas (CNG) tax rebates.

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# **Operating Expenses**

FY 2018 total Operating Expenses are projected to be \$160.9 million compared to the FY 2017 adopted budget of \$162.5 million, which is a decrease of 1%. The majority of the decrease is due to the relentless pursuit of efficiency improvements and business optimization such as contract costs, our liability and workers' compensation insurance liability, and the Other Post Employment Benefit (OPEB) actuarial determined expense.

The following table includes actual results for FY 2016, the adopted FY 2017 budget, and the proposed preliminary FY 2018 Operating Budget:

Table 2
Sacramento Regional Transit District
FY 2016 - FY 2018 Operating Expenses

Categories	FY 2016 Actuals	FY 2017 Adopted Budget	FY 2018 Preliminary Budget	% Change
Operating Expenses				
Salaries & Benefits Professional Services Materials & Supplies Utilities Casualty & Liability Other	\$102,133,062 27,860,506 7,823,505 6,288,167 7,159,561 1,919,058	\$107,805,243 28,272,517 8,449,973 6,711,124 9,057,035 2,182,658	\$109,755,925 23,031,114 9,031,225 6,761,700 8,059,476 4,264,346	1.8% -18.5% 6.9% 0.8% -11.0% 95.4%
Total Operating Expenses	\$153,183,858	\$162,478,550	\$160,903,786	-1.0%

<sup>\*</sup> Professional Services include the net cost of the ADA demand response service after deducting for fare revenue.

# Salaries & Benefits

A slight increase of 1.8% is projected for this category. Costs are projected to increase due to contractual agreement wage increases and a full year of Transit Agent costs due to bringing security services in-house. Costs are partially offset by decreases to actuarially determined Other Postemployment Benefits (OPEB) expenses and the charging of labor directly to the Connect Card Consortium.

The preliminary FY 2018 Operating Budget includes 1,130 authorized positions. The vast majority, 87%, of RT's positions are employed in operations, while 13% are assigned to support and administration. Out of 1,130 positions, 1,032 positions are fully funded, 6 positions are partially-funded and 92 positions are not funded. In addition, there are 20 Personal Service Contract employees, which include 13 newly authorized Security Operations

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Subject:	Preliminary FY 2018 Operating and Capital Budgets
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Center (SOC) police officers. The preliminary FY 2018 Operating Budget includes a full year of funding for 30 new Transit Agents and 2 Transportation Supervisors - Police Services.

# Professional Services

A substantial decrease of 18.5% is projected for this category. This is primarily due to anticipated cost reductions with our ADA paratransit contract by bringing security services inhouse.

# Materials & Supplies

An increase of 6.9% is projected for this category. This is primarily due to Compressed Natural Gas (CNG) fuel costs increasing as a result of new regulations. This is partially offset by reductions to gasoline expense and parts and lubricants, per trend.

# Utilities

An increase of less than 1% is projected for this category. This is primarily due water, sanitation, and communication costs.

# Casualty & Liability

A substantial decrease of 11% is projected for this category. This is primarily due to reductions for projected liability and workers' compensation claim payout costs, per trend.

# Other

A 95.4% increase is budgeted for this category. The primary reason for the increase is the result of labor and non-labor costs related to the launch and administration of the Connect Card program. A majority of these costs had previously been budgeted in the labor category, however, since this activity operates under a new Consortium, these costs are now required to be classified in the Other expense category. There is a corresponding decrease in the salary and benefits category for many of these costs as a result of this change and reimbursements from other agencies.

Additionally, contingency, property taxes, and expenses related to the line of credit are projected to increase. In order to comply with the Comprehensive Reserve Policy adopted by the Board on 11/09/2015, a new Budget Stabilization account has been created to help bring reserves up to minimum levels. This is explained in further detail in the Reserves section of the issue paper.

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Subject: Preliminary FY 2018 Operating and Capital Budgets

# **Summary of Preliminary FY 2018 Operating Budget**

The following table includes actual results for FY 2016, the adopted FY 2017 budget, and the proposed preliminary FY 2018 Operating Budget:

Table 3
Sacramento Regional Transit District
FY 2016 – FY 2018 Preliminary Operating Revenues and Expense Summary

Categories	FY 2016 Actuals	FY 2017 Adopted Budget	FY 2018 Preliminary Budget	% Change
Operating Revenues				
Fare Revenue	\$ 28,055,804	\$ 31,165,419	\$ 31,609,897	1.4%
Contracted Services	6,109,926	6,092,006	5,605,112	-8.0%
Other	5,332,721	4,840,000	3,578,000	-26.1%
State & Local	78,492,879	86,109,455	87,540,564	1.7%
Federal	34,097,207	34,271,670	32,570,213	-5.0%
Total Operating Revenue	\$152,088,537	\$ 162,478,550	\$160,903,786	-1.0%
Operating Expenses				
Salaries & Benefits	\$102,133,062	\$107,805,243	\$109,755,925	1.8%
Professional Services	27,860,506	28,272,517	23,031,114	-18.5%
Materials & Supplies	7,823,505	8,449,973	9,031,225	6.9%
Utilities	6,288,167	6,711,124	6,761,700	0.8%
Casualty & Liability	7,159,561	9,057,035	8,059,476	-11.0%
Other	1,919,058	2,182,658	4,264,346	95.4%
Total Operating Expenses	\$153,183,858	\$162,478,550	\$160,903,786	-1.0%
Shortfall	\$ (1,095,321)	\$ -	\$ -	\$ -

After accounting for the FY 2016 \$1.1 million operating shortfall shown above and the reclassification of STA capital funding (\$1.2 million), RT's available Operating Reserve balance is \$3.2 million. Staff will continue to fine tune expense projections and closely monitor all revenue sources over the next few months for inclusion in the final budget.

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# Capital Budget - Capital Improvement Plan (CIP)

The FY 2018 proposed preliminary Capital Improvement Budget is \$195,539,580; including \$100,000,000 in Federal funding, \$56,538,270 in State funding, and \$39,001,310 in local funding. Funding will be budgeted in the following projects:

- \$194,001,310 Downtown/Riverfront Streetcar Project (S030) The project is a partnership between SACOG, Regional Transit, Yolo County Transit District, City of Sacramento and the City of West Sacramento. It will add a 5.25 mile Downtown Riverfront Streetcar System to link Downtown and Midtown Sacramento to the Washington/Bridge District/Civic Center areas of West Sacramento. These areas are separated by the Sacramento River and linked by the historic Tower Bridge. The Project would connect several key destinations including Raley Field, the Barn, the historic Old Sacramento district, the Sacramento Valley Station in the Railyards Specific Plan area (High-Speed Rail system planned terminus), the Golden 1 Center, the California State Capitol building, and the Sacramento Convention Center.
- \$973,064 Radio Communications System Upgrade (M009) Replacement of radio communications equipment and plan for Sacramento Regional Communications System (SRRCA) upgrades.
- \$565,206 Transit Security Project (T000) This project consists of safety and security enhancements of the RT's Bus and Light Rail systems.

The Abridged Budget document (Attachment 1, beginning on page 24) includes the comprehensive list of proposed capital projects for new funding authorizations.

Please keep in mind these amounts only pertain to items where anticipated funding sources have been identified and are programmed for FY 2018. There are other capital needs that were outlined during the February strategic planning session where funding has yet to be identified.

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Subject: Preliminary FY 2018 Operating and Capital Budgets

## Reserves

The Comprehensive Reserve Policy was adopted by the Board on 11/09/2015. It states that if reserves fall below minimum levels, staff will prepare an affordable catch-up plan to cover the shortfall. The reserve policy consists of four categories: Operating, Self-insurance, Capital, and Grant/Project Specific. Best practices dictates the following levels:

Operating: 60 days

Self-insurance: Equal to current year actuarially determined claim expense

Capital: Under Development

Grant/Project Specific: Included in project estimates

Reserve CategoryBest PracticesCurrentShortfallOperating:\$26.4M\$3.2M(\$23.2M)Self-Insurance:\$5.1M\$3.1M(\$2.0M)

Capital: Under Development

Grant/Project Specific: Included in project estimates

In order to address this, a new Budget Stabilization account has been created to help bring reserves up to minimum levels. \$450,000 has been budgeted in this account for FY18 as the initial step toward addressing the shortfalls noted above. A more comprehensive plan to address the shortfall will be provided to the Board at a future meeting. Keep in mind that as we build our reserves, we will have less need for a line-of-credit and, therefore, will generate additional savings by reducing credit related expenses.

# **FY 2017 Budget Timeline**

Staff will continue to work diligently to confirm and refine budget assumptions until the FY 2018 Operating Budget is adopted by the Board.

April 10, 2017 Release of the Preliminary FY 2018 Operating and Capital Budget for 60-

day Public Review.

May 8, 2017 Public Hearing accepting Public Comment on the Preliminary FY 2018

Budgets and Continue the Public Hearing to June 12, 2017.

June 12, 2017 Continue Public Hearing to accept Public Comment on the Preliminary FY

2018 Operating and Capital Budgets and Adopt the FY 2018 Operating

and Capital Budgets.

According to the timeline presented above, Staff recommends the release of the FY 2018 Operating and Capital Budget for 60-day public review.

Attachment 1



# Sacramento Regional Transit District

Abridged Budget Fiscal Year 2017-2018



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# **Board of Directors**

Andrew J. Morin, Chair City of Folsom

Patrick Kennedy, Vice Chair County of Sacramento

Linda Budge City of Rancho Cordova

Jeff Harris City of Sacramento

Steve Hansen City of Sacramento

Pat Hume City of Elk Grove

Rick Jennings II City of Sacramento

Steve Miller City of Citrus Heights

Don Nottoli County of Sacramento

Jay Schenirer City of Sacramento

Phil Serna County of Sacramento

# **Board of Directors Alternates**

Steve Detrick City of Elk Grove

Jeff Slowey City of Citrus Heights

David Sander City of Rancho Cordova



# **Executive Management Team**

Henry Li General Manager/CEO

> Tim Spangler Chief Counsel

Laura Ham VP, Accountability and Performance

Mark Lonergan VP, Transit Service/Chief Operating Officer

Suzanne Chan VP, Administration

Neil Nance VP, Strategic Planning and System Development

Brent Bernegger VP, Finance/Chief Financial Officer

Devra Selenis VP, Communications and Partnerships

Norm Leong VP, Security and Safety

Olga Sanchez-Ochoa Deputy Chief Counsel

Management and Budget Team
David Goldman
Director, Office Management and Budget

Maureen Ring Grants Manager Nadia Mokhov Senior Financial Analyst

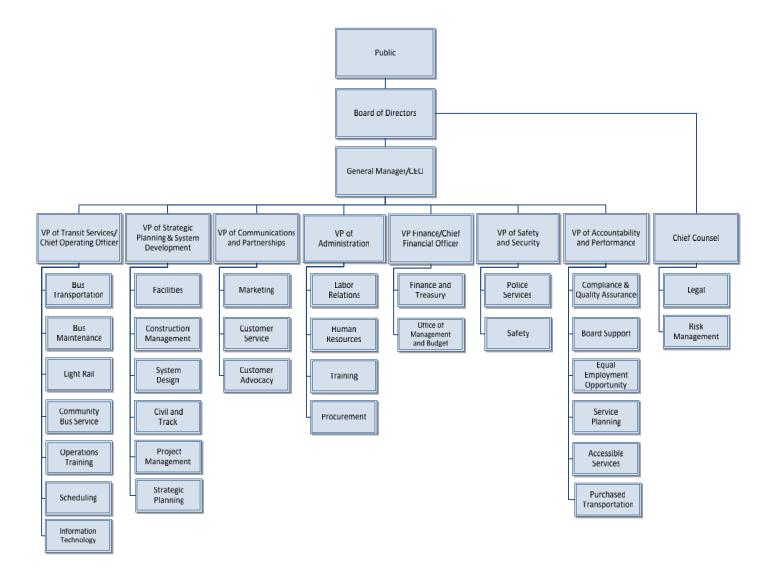
Lynda Volk Senior Grants Analyst

Judy Wong Senior Financial Analyst

Joe Paglieroni Senior Grants Analyst



# Organizational Structure





# District Profile

# Facts

Sacramento Regional Transit District

Constructs, operates, and maintains a comprehensive mass transportation system that serves 367 square miles in Sacramento County

Bus Service									
Power	Compressed Natural Gas, Diesel, Gasoline								
Routes	69								
Schedule	4:41 am to 11:38 pm daily								
Stops	3,100+								
Vehicles	211 - 40' CNG Buses 29 – Shuttle Vans								
Annual Ridership	11,600,000								

Light Rail Service								
Power	Electrical							
Miles	42.9							
Schedule	3:49 am to 12:59 am daily							
Stops	53							
Vehicles	87							
Annual Ridership	12,400,000							

Paratransit									
ADA Passenger Trips Provided	340,370								
ADA Vehicle Revenue Miles	3,501,434								
Vehicles	102								

Passenger Amenities/ Customer Service								
Transfer Centers	32							
Park & Ride	22							
Annual Customer Service Calls	233,132							
Customer Info Line	(916) 321-2877							
Website	www.sacrt.com							

	History								
Apr 1, 1973	Began operations by acquiring the assets of Sacramento Transit Authority								
1973	Completed new maintenance facility and purchased 103 new buses								
Opened the 18.3-mile light rail system, linking the northeastern Interstate 80 and southeastern Highway 50 corridors with Downtown Sacramento									
Sep 1998	Completed the first light rail extension to Mather Field/Mills Station along the Gold Line corridor								
Sep 2003	Opened the South Line, extending light rail to South Sacramento								
Jun 2004	Extended light rail from Mather Field/Mills to Sunrise Boulevard								
Oct 2005	Extended light rail from Sunrise Boulevard to Folsom, including four new stations								
Dec 2006	Extended light rail from downtown Sacramento to Sacramento Amtrak station								
Jun 2012	Opened the Green Line, connecting downtown Sacramento to the River District								
September 2015	Extended light rail from Meadowview to Cosumnes River College								



# Strategic Plan

Adopted by the Board of Directors in January 2015, RT's Strategic Plan reaffirms RT's commitment to improve access in the Sacramento region by providing fiscally responsible transit service.

The Strategic Plan outlines the way RT will navigate challenges and explore opportunities as it seeks to connect people to resources with consideration and support of regional goals.

RT's Strategic Plan requires RT to shape activities to support identified Values and Goals, responsibly manage all agency actions and commitment of resources, and measure performance.

RT acts as the Region's focal point for transit research and development, strategic planning and system assessment, and transit education and safety training. RT's programs involve multiple modes of transportation.

This plan is RT's commitment to the people of the Sacramento Region. RT will accomplish this through regional leadership and by providing quality service in a respectful and sustainable manner. RT will continue to focus on customer service and provide safe, clean, and reliable transportation service. To prepare for future needs in the 21st Century, RT will build and continuously develop a highly skilled transportation workforce. RT will continue to challenge itself to meet the growing transportation needs of the Sacramento Region.

The RT Strategic Plan's Mission, Vision, Values, and Goals are listed on the following page. The plan is best seen as an evolving process, not a rigid or fixed document. This plan will change as the needs of the Region change and will reflect the transportation requirements of the Region. The updated RT Strategic Plan was recently adopted by the Board of Directors and is currently being implemented.



# Strategic Plan (continued)

## Mission Statement

The purpose of the Sacramento Regional Transit District is to promote and improve access in the Sacramento region by providing safe, reliable, and fiscally responsible transit service that links people to resources and opportunities.

# Vision Statement

The Sacramento Regional Transit District strives to connect people to resources and opportunities while stimulating livable communities and supporting economic development by providing an efficient and fiscally sustainable transit system that attracts and serves riders by offering an appealing transportation choice.

# **Values**

- Quality Service & Innovation: RT is committed to providing safe, reliable, and cost efficient public transit services, and initiating innovative technologies to improve service effectiveness.
- <u>Customer Service</u>: RT places customers first by providing quality transit services and amenities with convenient and easily understood access at an affordable price.
- Respect & Professionalism: RT is committed to treating its customers and employees with dignity and respect, recognizing the importance and value of each individual.
- <u>Fiscal Responsibility</u>: RT is committed to the pursuit of efficient use of resources and of secure and stable funding sources.
- <u>Integrity & Accountability</u>: RT acknowledges its responsibility for actions and performance with an uncompromising commitment to truth, honesty and high ethical standards. RT is committed to compliance with regulatory requirements and industry standards and efforts to improve upon existing practices.
- Quality, Diverse & Positive Work Force: RT is committed to increasing employee effectiveness and satisfaction through effective communication, teamwork, appropriate resource availability, appreciation of varied abilities, and professional development opportunities.
- Regional Leadership & Coordination: RT is committed to work with area stakeholders to create a "world class" transit system that supports livable communities and related efforts.
- Health and Safety: RT is committed to achieve an optimal level of safety for our employees, customers and the
  general public by minimizing risk of injury and property loss and promoting a sound safety culture throughout the
  organization.
- Sustainability: RT is committed to environmentally sensitive services and practices.

## Goals

# **Fundamental Goals**

- Ensure Financial Stability
- Meet or Exceed Expectations for Safe & Quality Service in a Cost-Effective Manner
- Operate in an Ethical Manner
- Invest in the Attraction, Development & Retention of a Quality Workforce



# Strategic Plan (continued)

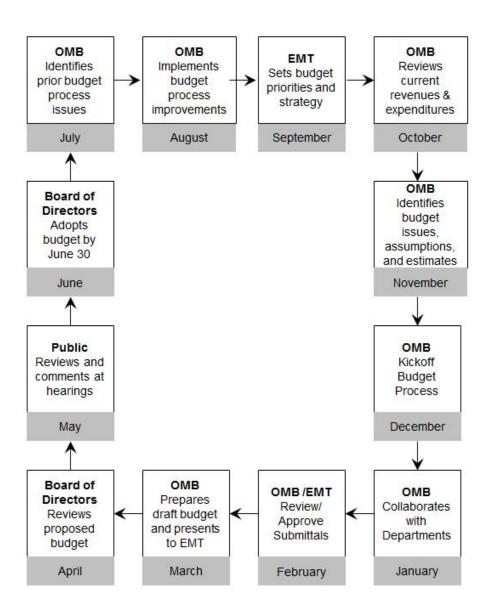
# **Growth Goals**

- Improve Access Within and Between Communities in the Sacramento Region in a Cost-Effective Manner
- Increase Transit Market Share in the Sacramento Region
- Adjust to Legislative & Regulatory Changes and to Stakeholder & Community Initiatives, and Support Complementary Efforts



# **Budget Process**

RT uses the annual budget to help measure and account for taxpayer dollars. The budget, as adopted by the Board of Directors, authorizes RT to spend funds. It details how RT allocates tax resources to expenditures, and serves as a benchmark for evaluating accomplishments and assessing fiscal responsibility.





# **Voting System**

RT is governed by an eleven-member Board of Directors. Six entities (5 cities and 1 county) make appointments to RT's Board. Eight directors are appointed by "member entities" and represent jurisdictions annexed into RT's district. Three directors are appointed by "participating entities" and represent jurisdictions that contract with RT to receive transit service.

In January 2006, the RT Board directed staff to pursue legislation to change the voting system from a one-member-one-vote system to one that provides for weighted voting based upon the financial contribution made by each entity to RT. Assembly Bill 2137 established the new weighted voting system.

The system creates 100 voting shares. RT allocates the shares to jurisdictions and their members as follows:

- Five shares to each annexed jurisdiction
- Remaining shares to all jurisdictions based on financial contribution of Transit Development Act funds, funds through contracts, other local funds, and federal funds

On March 12, 2007, the RT Board of Directors adopted the new Schedule of Weighted Voting Distribution for the remainder of FY 2007. For all subsequent years, the Schedule is to be included in the proposed budget document and distributed to voting entities at least 60 days in advance of budget adoption. A summary of the tabulated vote shares adopted for the FY 2017 Budget and for the FY 2018 Proposed Abridged Budget is shown in the table below. A detailed FY 2018 Schedule of Weighted Voting is shown on the next page.

# Vote Shares By Jurisdiction

Jurisdiction	Status	Shares - FY 2017 Budget	Shares – FY 2018 Proposed
County of Sacramento	Annex	42	41
City of Sacramento	Annex	36	37
City of Rancho Cordova	Annex	10	10
City of Citrus Heights	Contract	5	5
City of Elk Grove	Contract	4	4
City of Folsom	Contract	3	3
Total		100	100



# Voting System (continued) Fiscal Year 2018 Schedule of Weighted Voting Distribution Base Values\*

Federal Financial Information

0.1.0.4		Federal Fi	nancial Inform	nation				
Code Section: 102205(b)(6)	FY 17 Federal Funds Available in the Sacramento MSA	37,432,440						
102205(b)(7)	Allocation of Federal Funds to jurisdictions other than RT	4,746,353						
102205(b)(8)	FY 17 Federal Funds Available for use in RT Service Area:	32,686,087						
		City of	County of	Rancho	O'terra Hai'ahta	Edwar	Ell Ossus	Tatala
102205(b)(10)	Population:**	Sacramento 482,110	575,928	<u>Cordova</u> 70,968	Citrus Heights 85,653	Folsom 76,122	Elk Grove 165,121	<u>Totals:</u> 1,455,902
	Proportionate Population:	33.11%	39.56%	4.87%	5.88%	5.23%	11.34%	100.00%
	Member:	Yes	Yes	Yes	No	No	No	
102100.2, 102100.3	3	4	3	1	1	1	1	11
102105.1(d)(2)(D)	Federal Funds Attributed to Entity (Total Federal Funding x Share of Population):	10,823,730	12,930,014	1,593,285	1,922,974	1,708,996	3,707,090	32,686,087
102105.1(d)(2)(A),	FY 18 State TDA Funds Made							
102205(b)(3)	Available to RT:	21,498,798	24,240,221	3,164,685	0	0	0	48,903,704
102105.1(d)(2)(B), 102205(b)(4)	FY 18 Funds Provided Under Contract:	397,688	0	289,818	3,334,877	1,182,729	350,000	5,555,112
102105.1(d)(2)(C), 102205(b)(5)	FY 18 Other Local Funds	0	0	0	0	0	0	0
102105.1(d)(2)	Total Financial Contribution:	32,720,216	37,170,235	5,047,788	5,257,851	2,891,725	4,057,090	87,144,903
102105.1(d)(2)	Proportionate Financial Contribution:	37.55%	42.65%	5.79%	6.03%	3.32%	4.66%	100.00%
		<u>Votin</u> <u>City of</u> <u>Sacramento</u>	ng Calculation County of Sacramento	Rancho Cordova	Citrus Heights	Folsom	Elk Grove	<u>Totals:</u>
102105.1(d)(1)	Incentive Shares (5 for member jurisdictions)	5	5	5	0	0	0	15
102105.1(d)(2)	Financial Contribution Shares (Proportionate Financial Share x Remainder of 100 shares):	31.9149	36.2554	4.9235	5.1284	2.8206	3.9572	85.0000
102105.1(d)(3)	Total Shares:	36.9149	41.2554	9.9235	5.1284	2.8206	3.9572	100.0000
102105.1(d)(4)(i)	Shares After Rounding:	37	41	10	5	3	4	100
102105.1(d)(4)(i), 102105.1(d)(4)(ii)	Share Adjustment (To Ensure 100 Shares):	37	41	10	5	3	4	100
102105.1(d)(7)	Distribution of Shares Among Members (Assuming All Members Present to Vote):*** Member 1 Member 2 Member 3 Member 4 Member 5	10 9 9	14 14 13 N/A N/A	10 N/A N/A N/A N/A	5 N/A N/A N/A N/A	3 N/A N/A N/A N/A	4 N/A N/A N/A N/A	
	Total Votes:	N/A 37	41	10		3	4	100
			-		_	-	=	

<sup>\*</sup> In addition to the funding identified above, RT projects the following funds for operating purposes: \$39,811,470 - Measure A

<sup>\*\*</sup> Population as measured by the population statistics used by SACOG to allocate TDA funds for the same fiscal year for which the budget is adopted.

\*\*\* If, in any vote allocation, any member would have more than 15 votes, that jurisdiction will be given an additional seat and the votes will be reallocated to the larger number of members.



# RT Major Goals and Objectives in FY 2018

- Operator Attendance Control As part of the recent negotiations with the Amalgamated Transit Union (ATU), RT and ATU have agreed to work together to put into place new attendance control measures with the objective of reducing missed trips, improving customer service, reducing costs, streamline RT's processes, and improving service reliability.
- Route Optimization Study (ROS) Phase 1. With recent downward ridership trends, staff is working on a project
  to find ways to increase ridership. This project will have many phases and include extensive community
  engagement. The goal will be to re-imagine RT's system to be consistent with current travel patterns, increase
  ridership, and reallocate any additional resources.
- Paratransit Business Model RT understands that lower costs means additional funding, which can be put into service improvements. Finding new ways to provide high quality service to the public, as well as individuals with disabilities, and seniors, in the most cost effective manner will ensure the sustainability of this critical service.
- IT Modernization RT wants to be on the cutting edge of technology. Offering innovative rider tools to our customers will improve the customer experience by making it easier to ride, quicker to get train information, and provide for faster payment options, including a permanent mobile fare app; real time light rail train arrival information; smart card fare payment system; free Wi-Fi; expanded public information systems; and a secondary light rail warning system.
- Security Program Phase 1. RT has been very focused on making our system more secure. This starts with additional staff presence on the trains and 24 hour monitoring in the security operations center. There will be increased inspections to reduce theft on the system and improved crime reporting statistics.
- Safety Program Phase 1. Using technology to improve safety efforts is critical. Better training, and employee
  and community safety awareness is key. The goal will be to reduce the number of accidents per mile and reduce
  any findings and recommendations from the Public Utilities Commission (PUC).
- Strategic Communications Ensuring that our customers can easily navigate RT's bus and light rail system and
  understand how easy it is to pay and ride is critical to attracting new customers. This will involve launching new
  programs and incentive options that will encourage more people to try transit. This will be done through creative
  partnership and incentive programs.
- Employee and Labor Relations Salaries and benefits continue to be the largest cost factor for transit agencies, as this is the operational engine behind a successful system. Maintaining an open line of communication with our employees improves productivity and morale, which equates to new ideas and dedication that benefits all. We will develop our priorities and provide new forums for members to give feedback and listen to their concerns.
- Organizational Excellence and Culture Change We are striving to be a "world class" organization that attracts
  and retains a quality workforce while providing the necessary training and mobility opportunities for employees to
  succeed. We will foster professional development and keep up with industry best practices. Motivation, partnership
  and teamwork will be a message that all employees will hear. All of this will help improve performance in areas
  such as increased revenues, reduced expenses, improved on time performance,, increased inspection rates, and
  the creation of new jobs.



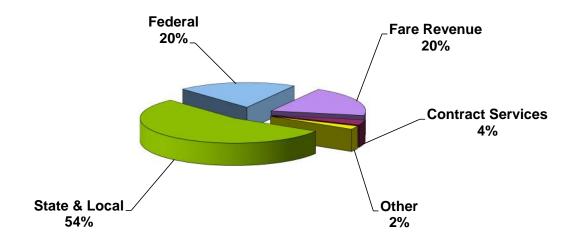
# RT Major Goals and Objectives in FY 2018 (continued)

- Campus Master Plan RT will examine ways to modernize our facilities. This will begin with a comprehensive plan to relocate all administrative staff to one central facility to improve communication. This will improve morale and efficiency.
- Transit Oriented Development We are examining our various surplus properties to determine if they can be sold to developers that could use the land for purposes that encourage transit use and potentially increase our ridership.
- Sustainability and Business Process Optimization RT has adopted new fiscal policies to improve its long-term financial position. We are dedicated to strengthening our finances by tapping innovative revenue sources and conducting relentless organizational optimization to fund maintenance and capital investments and to build reserves. Moving forward, we will continue to strive to find new ways to improve our business processes, keep expenses down, and generate opportunities to boost operating revenues. We are implementing a strategic effort to educate the public about the benefits of transit and how local funding is important to create a "world class" public transit system.



# Revenues

# FY 2018 Operating Revenue by Funding Source



(Dollars in Thousands)

	FY 2015		FY 2016	FY 2017	FY 2018		FY 2018 to FY 2017			
	Actual		Actual	Budget	Budget		\$ Change	% Change		
Fare Revenue	\$ 28,396	\$	28,056	\$ 31,165	\$ 31,610	\$	445	1.4%		
Contract Services	5,810		6,110	6,092	5,605		(487)	-8.0%		
Other	4,002		78,493	4,840	3,578		(1,262)	-26.1%		
State & Local	77,394		34,097	86,110	87,541		1,431	1.7%		
Federal	29,767		5,333	34,272	32,570		(1,702)	-5.0%		
Total	\$ 145,369	\$	152,089	\$ 162,479	\$ 160,904	\$	(1,575)	-1.0%		
Operating Reserve*	\$ 1,446	\$	1,095							
Operating Revenue	\$ 146,815	\$	153,184	\$ 162,479	\$ 160,904	\$	(1,575)	-1.0%		

<sup>\*</sup>Operating Reserve: Positive indicates use of the reserve. Negative indicates an increase in the reserve.



# Revenues (continued)

# Fare Revenue

This category includes the revenues from carrying passengers. This is money paid by the transit riders to use transit services, but also include special transit fares from Los Rios Community College District (Los Rios) and California State University, Sacramento (CSUS) Student pass programs.

The FY 2018 Proposed Budget proposes \$31.6 million in Fare Revenue, an increase of \$0.4 million (1.4%) from the FY 2017 Budget of \$31.2 million.

- Fare Revenue is anticipated to increase mainly due to the change to net billing for Folsom service effective July 1, 2017.
- This also assumes a reduction in Transfer Agreement pay outs based on the recent trend.

# **Contracted Services**

This category includes contracts with the Cities of Citrus Heights, Elk Grove, Folsom, Rancho Cordova, as well as North Natomas shuttle services. These cities and service areas purchase RT transit services.

The FY 2018 Proposed Budget proposes \$5.6 million in Contracted Services revenue, a decrease of \$0.5 million (8.0%) from the FY 2017 Budget of \$6.1 million.

- This reflects a reduction of \$0.5 million in Folsom Light Rail Operating and Maintenance cost due to the change to net billing for services as well as a result of true up calculation for FY 2016 billing.
- This also reflects a decrease in the Granite Park contract of \$0.1 million due to expiration of the contract.
- This also reflects an increase of \$0.1 million in Citrus Heights contract due to higher LTF allocation.

## Other

This category includes investment income, commercial real estate leases, advertising income, bus book sales, fare evasion fines, promotional item sales, photo identification activities, and parking revenue.

The FY 2018 Proposed Budget includes \$3.6 million in other revenue, which is a decrease of \$1.3 million (26.1%) from the FY 2017 Budget of \$6.1 million.

- The FY 2018 Proposed Budget includes a reduction in advertising revenue of \$0.5 million due to removing revenue from Arena sponsorship agreement and replacing it with advertising revenue from light rail stations, and from interior and exterior light rail vehicles.
- This includes \$0.2 million for the sale of Federal Renewable Identification Numbers for RT's Compressed Natural Gas (CNG) Bio-Gas fuel and \$1.0 million for the sale of Low Carbon Credits through the State Cap and Trade program.
- This proposal eliminates \$0.65 million in revenue received from the CNG tax rebate program due to expiration of the program on December 31, 2016.



# Revenues (continued)

# State & Local

This category includes formula-based allocations to RT from state and local government sales taxes. RT receives funding from the California Transportation Development Act Local Transportation Fund (TDA-LTF), the Transportation Development Act State Transit Assistance Program (TDA-STA), and Sacramento County Measure A.

The FY 2018 Proposed Budget proposes \$87.5 million in state and local funding revenue, an increase of \$1.4 million (1.7%) from the FY 2017 Budget of \$86.1 million.

- This reflects a 3.9% or \$1.5 million increase in sales tax estimates for Measure A over the FY 2017 Budget.
- This also reflects a 4.4% or \$1.7 million increase in sales tax estimates for TDA-LTF.
- This includes a 9.5% or \$0.7 million decrease in the TDA-STA Revenue compared to the FY 2017 Budget due to low diesel prices.
- This Budget assumes that Traffic Congestion Relief Program (TCRP) funds will be used for the annual Revenue Bond payment in the amount of \$5.5 million.
- This includes \$0.9 million in the Low Carbon Transit Operations Program (LCTOP) revenue, which is a State Cap and Trade program established in 2014 that provides funds to public transportation agencies throughout California for operations that reduce greenhouse gas emissions.

## Federal

This category includes formula-based allocations to RT from the federal government. Each year Congress authorizes the appropriation, and the FTA allocates the dollars to the region. RT can use the funds for operating, planning, and capital, subject to specific regulations.

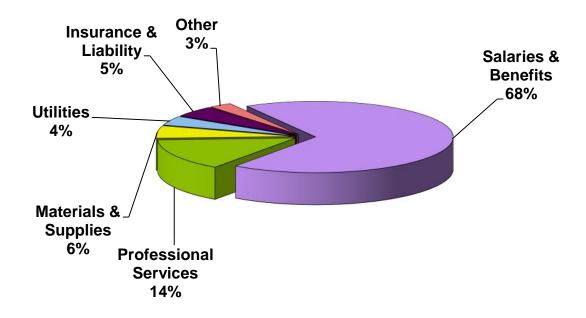
The FY 2018 Proposed Budget proposes \$32.6 million in federal funding, a reduction of \$1.7 million (5.0%) from the FY 2017 Budget of \$34.3 million.

- This includes \$0.8 million in Congestion Mitigation Air Quality (CMAQ) revenue for South Line Phase 2, which is a \$1.2 million reduction over FY 2017.
- This includes \$1.0 million in Job Access/Reverse Commute funding, which is an increase of \$0.5 million over FY 2017.
- \$1.0 million of limited-time grant revenues associated with the Sacramento Energy Clean Air Transportation Program (SECAT) was used in FY 2017. This funding source is not available for FY 2018.
- Section 5307 Urbanized Area federal funding is projected to stay the same as last year.
- Section 5337 State of Good Repair funding is projected to stay the same as last year.



# Expenses

# FY 2018 Operating Expenses by Expense Category



(Dollars in Thousands)

	FY 2015		FY 2016 Actual		FY 2017	FY 2018		FY 2018 to FY 2017			
	Actual				Budget	Budget		\$ Change	% Change		
Salaries & Benefits	\$ 96,267	\$	102,133	\$	107,805	\$ 109,756	\$	1,951	1.8%		
Professional Services	26,338		27,861		28,273	23,031		(5,242)	-18.5%		
Materials & Supplies	8,556		7,823		8,450	9,031		581	6.9%		
Utilities	5,816		6,288		6,711	6,762		51	0.8%		
Insurance & Liability	7,906		7,160		9,057	8,060		(997)	-11.0%		
Other	1,932		1,919		2,183	4,264		2,081	95.3%		
Operating Expenses	\$ 146,815	\$	153,184	\$	162,479	\$ 160,904	\$	(1,575)	-1.0%		



# Expenses (continued)

## Salaries & Benefits

This category includes payroll and benefits for all positions authorized by the Board of Directors. It accounts for wages, overtime, pension, dental, medical, FICA, vision, and all other RT-paid employee benefits.

The FY 2018 Proposed Budget proposes \$109.8 million for salaries and benefits, an increase of \$2.0 million (1.8%) from the FY 2017 Budget of \$107.8 million.

- The Fiscal Year 2018 Proposed Budget includes funding for 1038 full time funded positions, which is an increase of 33 funded positions from the Fiscal Year 2017 Budget of 1005 funded positions. See Positions section on page 21 for details.
- Total salaries, overtime and personal service contract costs increased by \$4.1 million (7.1%) from the FY 2017 Budget of \$57.9 million. This reflects various District position salary adjustments, salaries for new positions, increase in overtime cost based on higher wages. This also reflects additional 35 funded positions as well as 13 personal service contractors to move security services in house.
- Fringe Benefits cost decreased by \$2.1 million (4.0%) from the FY 2017 Budget of \$53.1 million. This reflects increases of 0.7 million in pension costs, decreases of \$0.2 million in medical costs, decrease of 3.1 million in post-retirement benefits, decrease of \$0.4 million in unemployment cost, increase of \$0.5 million in vacation and sick leave accrual, etc.
- Capital recovery and indirect costs have increased by \$0.1 million over the FY 2017 Budget. This represents labor charged to capital projects and other initiatives such as the Connect Card Consortium.

# **Professional Services**

This category includes purchased transportation (ADA paratransit) to comply with the Americans with Disabilities Act (ADA), transit security, equipment maintenance, facilities maintenance, legal services, and services provided by outside consultants.

The FY 2018 Proposed Budget proposes \$23.0 million for Professional Services, a reduction of \$5.2 million (18.5%) from the FY 2017 Budget of \$28.3 million.

- This reflects a decrease in ADA paratransit cost of \$3.6 million due to business optimization improvements.
- This includes a \$2.2 million decrease in security services cost due to bringing security services in-house.
- There are other minor increases in various general ledger (GL) accounts that make up the difference.

# Materials & Supplies

This category includes fuel, bus and light rail parts, small maintenance tools and equipment, cleaning supplies, printing materials, and general office supplies.

The FY 2018 Proposed Budget proposes \$9.0 million for materials and supplies, an increase of \$0.6 million (6.9%) from the FY 2017 Budget of \$8.4 million.

- This reflects an increase in CNG cost of \$0.8 million.
- This also includes a \$0.3 million reduction in bus parts due to new buses.
- There are other minor increases in various general ledger (GL) accounts that make up the difference.



# Expenses (continued)

# Utilities

This category includes electricity, water, gas, refuse, and telephone for bus, light rail, and administrative facilities.

The FY 2018 Proposed Budget proposes \$6.8 million for Utilities, an increase of \$0.1 million (0.8%) from the FY 2017 Budget of \$6.7 million.

This includes increases in costs for water, sanitation, and communications.

# Insurance & Liability

This category includes premiums, claims, and attorney fees related to personal liability insurance, property damage insurance, workers' compensation claims, and commercial insurance for amounts in excess of self-insured amounts.

The FY 2018 Proposed Budget proposes \$8.1 million for Insurance & Liability, a decrease of approximately \$1.0 million (11.0%) from the FY 2017 Budget of \$9.1 million.

- This reflects a decrease of \$0.6 million in the projected claims reserves for Property and Liability for FY 2018.
- This also reflects a decrease of \$0.3 million in the projected claims reserves for Workers' Compensation for FY 2018.
- This reflects the updated insurance premium costs.

# Other

This category includes but is not limited to travel and training, seminars, dues and subscriptions, awards and ceremonies, building leases, equipment leases, taxes, freight, advertising, legal notices, and bad debt.

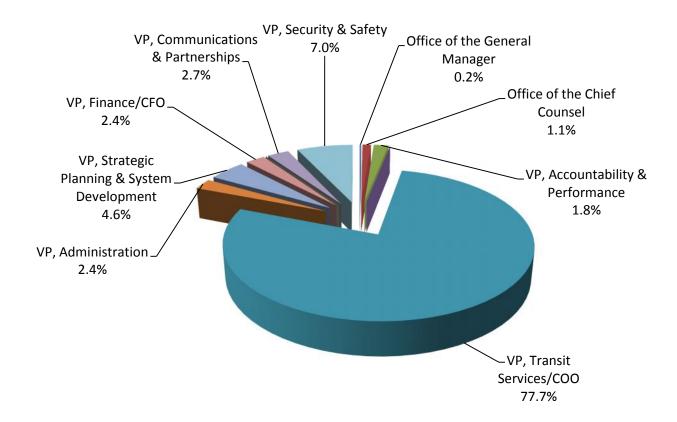
The FY 2018 Proposed Budget proposes \$4.3 million for other expenditures, an increase of \$2.1 million (95.3%) from the FY 2017 Budget of \$2.2 million.

- This includes \$1.1 million in Connect Card fees, which is RT's portion of running the Connect Card Regional Service Center. About half of this cost is offset by Connect Card labor recovery.
- This reflects an increase of \$0.1 million in property taxes.
- This also reflects creation of Budget Stabilization account with a balance of \$0.45 million in order to address the reserve shortfall, per the adopted Reserve Policy.



# **Positions**

The Fiscal Year 2018 Proposed Budget includes 1,038 fully or partially funded positions, which is an increase of 33 funded positions from the Fiscal Year 2017 Adopted Budget of 1,005 funded positions.



	FY 2015	FY 2016	FY 2017	FY 2018
Division	Funded	Funded	Funded	Funded
Office of the General Manager	4	17	6	2
Office of the Chief Counsel	10	18	16	11
VP, Accountability & Performance	0	0	4	19
Facilities & Business Support Services	86	85	0	0
VP, Transit Services/COO	790	792	779	807
VP, Administration	27	0	73	25
VP, Strategic Planning & System Development	23	19	57	48
VP, Finance/CFO	26	25	0	25
Planning & Transit System Development	24	24	0	0
VP, Communications & Partnerships	27	26	33	28
VP, Security & Safety	0	0	37	73
Total	1,017	1,006	1,005	1,038



# Positions (continued)

From FY 2017 to FY 2018, the district had a net increase of 33 funded positions. During FY2017, there were additional GM reorganizations to realign some departments and divisions. The changes reflected in the FY 2018 proposed budget are as follows:

General Manager Division had a net decrease of 4 funded positions. The position changes are as follows:

- Unfunded 1 General Manager Special Assistant position.
- o Transferred total of 3 positions in Safety to VP, Security and Safety Division.

Chief Counsel Division had a net decrease of 5 funded positions. The position changes are as follows:

- o Transferred total of 4 positions in Labor Relations to VP, Administration Division.
- Unfunded 1 Claims Technician in Risk.

VP, Accountability and Performance Division had a net increase of 15 funded positions. The position changes are as follows:

- o Added 1 Internal Auditor in Quality Assurance.
- o Transferred total of 6 positions in Accessible Services from VP, Communications and Partnerships Division.
- o Transferred total of 7 positions in Service Planning from VP, Strategic Planning and System Development Division.
- o Added Director, Planning position which was a swap from the Director, Long Range Planning.
- o Unfunded 1 Service Planner position.

VP, Transit Services/Chief Operating Officer (COO) Division had a net increase of 28 funded positions. The position changes are as follows:

- o Added 1 Deputy Chief Operating Officer in VP, Transit Services/COO Division
- o Funded 3 positions: 1 Operations Trainer, 1 Bus Service Worker, and 1 Mechanic A Body/Fender.
- Unfunded 1 Administrative Assistant II in Bus Transportation, 1 Maintenance Superintendent Bus in Bus Maintenance, 1 Rail Maintenance Worker – HLC in Light Rail, and 1 Director, Community Bus Services in Community Bus Service.
- o Transferred total of 16 positions in Information Technology from VP, Administration Division. 2 positions were unfunded: 1 Senior Programmer Analyst and 1 IT Software Technician.
- o Transferred 2 Materials Management Superintendent and 10 Storekeepers to Bus Maintenance and Light Rail Department from Procurement.
- o Converted 5 funded Light Rail Services Workers to Facilities Service Workers. Additionally, the Board authorized to add and fund 3 Facilities Service Workers.
- Converted 1 Maintenance Supervisor-Wayside and 2 Rail Laborer to 3 Rail Maintenance Workers and unfunded 1 Rail Maintenance Worker.

VP, Administration Division had a net decrease of 48 funded positions due to GM reorganization that split into two divisions: VP, Administration and VP, Finance/Chief Financial Officer (CFO). The position changes are as follows:

- 1 Senior Administrative Assistant was transferred to VP, Finance Division.
- Transferred total of 4 positions in Labor Relations from Chief Counsel Division and unfunded 1 Senior Labor Relations Analyst in Labor Relations.
- Transferred total of 15 positions in Finance and 7 positions in Office Management and Budget to VP, Finance/CFO Division
- o Transferred total of 16 positions in Information Technology to VP, Transit Services/COO Division.
- o Transferred total of 2 Materials Management Superintendents and 10 Storekeepers in Procurement to VP, Transit Service/COO Division.



# Positions (continued)

VP, Strategic Planning and System Development Division had a net decrease of 9 funded positions. The position changes are as follows:

- o Transferred 1 Senior Administrative Assistant to VP, Accountability and Performance Division.
- Deauthorized and Unfunded 1 Director, Long Range Planning in Strategic Planning.
- o Transferred total of 7 positions in Service Planning to VP, Accountability and Performance Division.

VP, Finance/Chief Financial Officer (CFO) Division had a net increase of 25 funded positions that was split from the VP, Administration Division due to the GM reorganization. The position changes are as follows:

- o 1 VP, Finance/CFO was reinstated and 1 Senior Administrative Assistant was transferred from VP, Administration Division.
- o Transferred total of 15 positions in Finance from VP, Administration Division and added 1 Electronic Fare Collections Systems Administrator.
- Transferred total of 7 positions in Office of Management and Budget from VP, Administration Division.

VP, Communications and Partnerships Division had a net decrease of 5 funded positions. The position changes are as follows:

- o Transferred total of 6 positions in Accessible Services to VP, Accountability and Performance Division.
- o Added 1 Director, Marketing, Communications and Public Information and unfunded 1 Manager, Marketing and Communications.
- o Funded 1 Senior Marketing and Communications Specialist.
- o Created Customer Advocacy department and transferred 3 Customer Advocacy positions from Customer Services.

VP, Security and Safety Division had a net increase of 36 funded positions due to bringing security services in house. The position changes are as follows:

- o The Board authorized and funded an additional 32 Transit Agents and 3 Transportation Supervisors.
- Unfunded 2 Transit Fare Inspectors.
- o Transferred total of 3 positions in Safety from General Manager Division.
- Added 1 Chief, Environmental Health and System Safety and unfunded 1 Senior Safety Specialist.



# Capital Improvement Plan

The following tables and chart represent the Capital Budget as it pertains to the FY 2018 Budget for the projects listed. The full five-year Capital Improvement Program (CIP) will be adopted by a separate Board action and will cover capital funding priorities between fiscal years 2018 through 2022, and beyond to 2048.

Please keep in mind the amounts contained in the FY 2018 Preliminary Budget only pertain to items where anticipated funding sources have been identified and are programmed for FY 2018. There are other capital needs that were outlined during the February strategic planning session where funding has yet to be identified.

The FY 2018 Capital Budget includes projects focused on the following priority programs:

Project Development S030 Downtown/Riverfront Streetcar Project (Small Starts)

Equipment Program M009 Radio Communications System Upgrade

Transit Security & Safety T000 Transit Security Project

Impact of Capital Improvements on the Operating Budget

Capital projects that are approved in the current year budget will impact future operating and capital budgets as follows:

- 1. Capital projects completed in the current year will require on-going maintenance and, in case of new service lines, additional and on-going operating costs.
- 2. Capital projects that are not completed in the current year will require additional capital funding that may require balancing with operating funding if additional capital funds are not available.
- Capital projects that are not completed in the current year will affect future years' budgets with increased operating
  costs in the year of completion. Future on-going operating and maintenance costs are projected using current year
  baseline dollars.

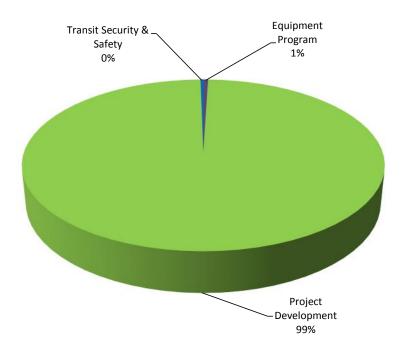


# Capital Improvement Plan (continued)

		FUNDING SOURCE					
			FY 2018				
PROGRAM	PROJECT NAME	PRO.	JECT BUDGET	FEDERAL	STATE		LOCAL
Project Development							
S030 Downtown/Riverfront	Streetcar Project (Small Starts)		194,001,310	100,000,000	55,000,000		39,001,310
	System Expansion Total	\$	194,001,310	\$ 100,000,000	\$ 55,000,000	\$	39,001,310
Equipment Program							
M009 Radio Communication	ns System Upgrade		973,064	-	973,064		
	Equipment Program Total	\$	973,064	\$ -	\$ 973,064	\$	-
Transit Security & Safety	•						
T000 Transit Security Proje	ect - TBD Formula & Regional		565,206	-	565,206		-
Tra	nsit Security & Safety Total	\$	565,206	\$ -	\$ 565,206	\$	-
Total		\$	195,539,580	\$ 100,000,000	\$ 56,538,270	\$	39,001,310



# Capital Improvements by Category



\$ in Thousands

		FY2018	
Category	Р	roposed	%
Project Development	\$	194,001	99.2%
Equipment Program		973	0.5%
Transit Security & Safety		565	0.3%
Grand Total	\$	195,539	100.0%

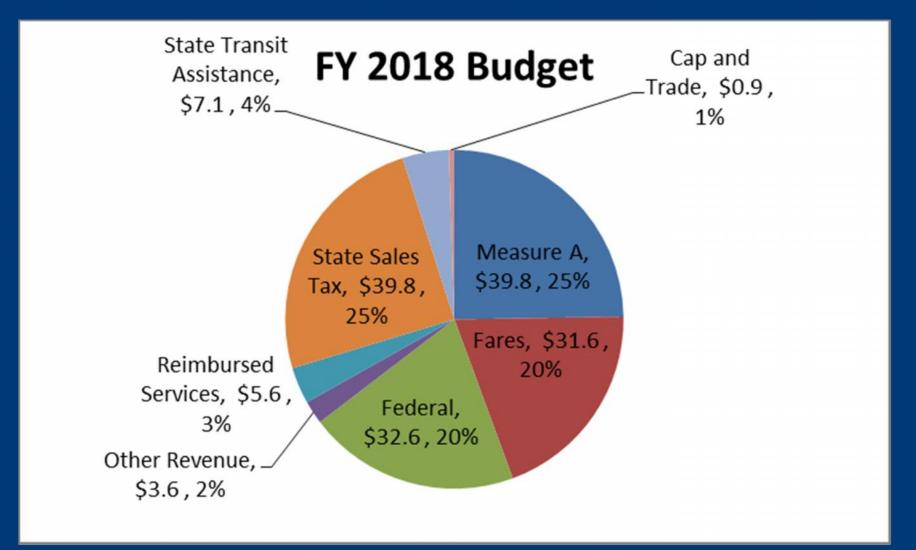


# FY18 Preliminary Budget Briefing

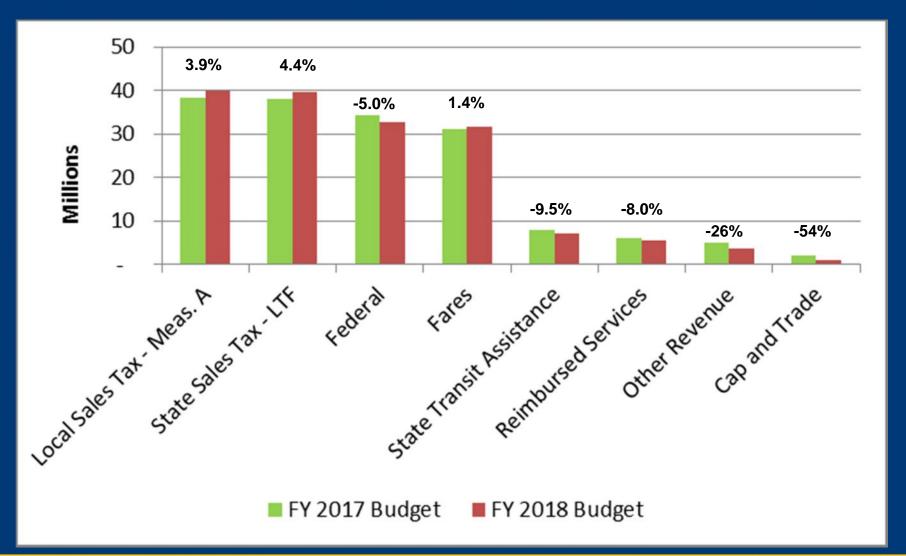
# **Highlights**

- Positive Current Year Trends
- 1% Reduction of Operating Budget Due to Relentless Pursuit of Business Optimizations
- Managing Salary & Benefit Costs
- Time-limited Federal Revenues
- No Change in Service Level
- No Change in Fare Structure

# Operating Revenues (\$Millions)

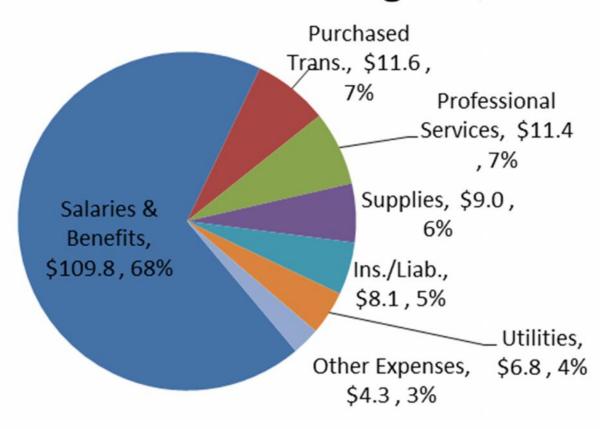


# Operating Revenues (\$Millions)

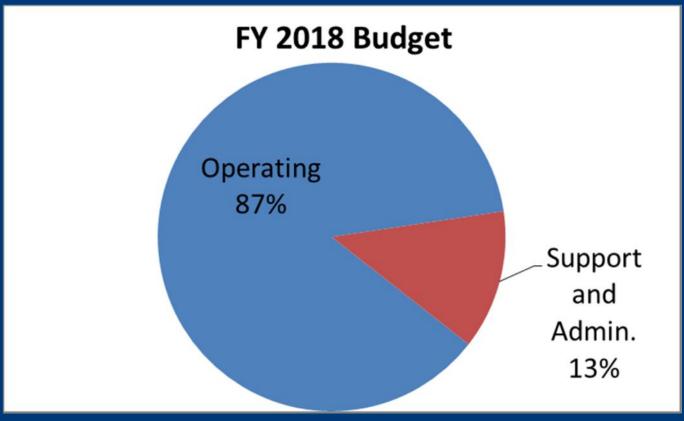


# **Operating Expenses (\$Millions)**

# FY 2018 Budget - \$160.9M

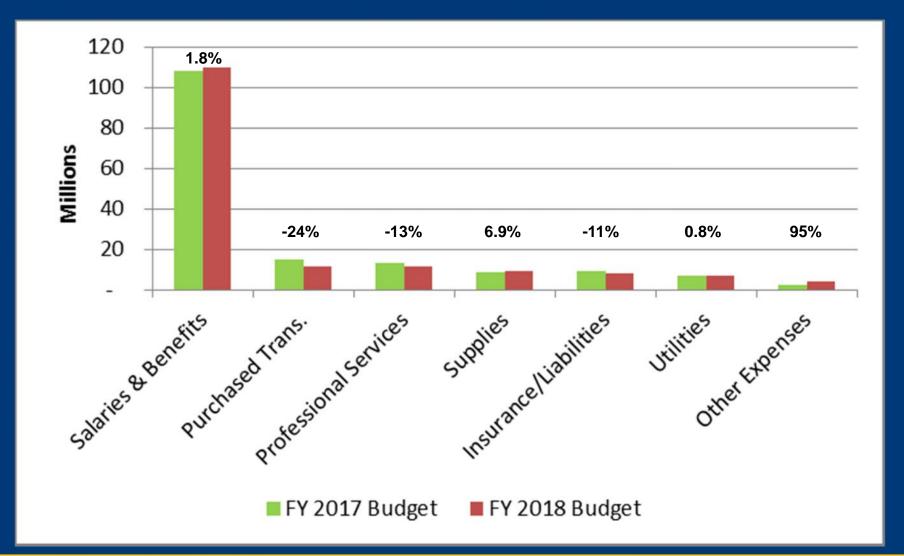


# **Breakdown by Function**

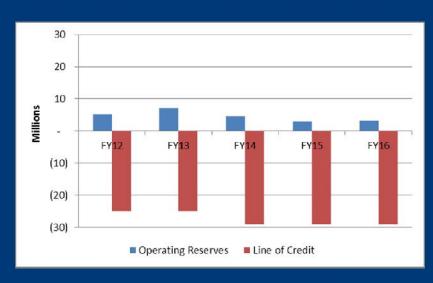


- Operating bus, light rail, maintenance, planning, system development, and security and safety
- Support and Admin. governance, legal, communications, finance, information technology, and business services

# **Operating Expenses (\$Millions)**



# **Reserves / Line of Credit**



- Reserves have been decreasing
- As reserves decrease, line-of-credit need increases.
- \$350,000 per year goes toward line-ofcredit costs
- Reserve Policy requires us to address shortfall

Category	Best Practice	Current	Shortfall
Operating	\$26.4 Million	\$3.2 Million	(\$23.2) Million
Self-insurance	\$5.1 Million	\$3.1 Million	(\$2.0) Million
Capital	Under Development		
Grant/Project Specific	Included in Project Estimates		

# **Capital Additions**

Expenses	FY 2018 Budget	Federal	State	Local
Downtown/Riverfront Streetcar	\$194,001,310	\$100,000,000	\$55,000,000	\$39,001,310
Radio Communications System Upgrade	\$973,064		\$973,064	
Transit Security Project	\$565,206		\$565,206	
Grand Total	\$195,539,580	\$100,000,000	\$56,538,270	\$39,001,310

<sup>\*</sup> Only items where funding sources are identified are included in FY 2018 Budget

# FY 2018 Budget Schedule

April 10, 2017 Release of the Preliminary FY 2018

Operating and Capital budgets, 60-day

public review begins

May 8, 2017 Public Hearing

June 12, 2017 FY 2018 Operating and Capital Budget

hearing for adoption by the Board of

Directors

RESOLUTION NO.	17-04-
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Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

# April 10, 2017

AUTHORIZING STAFF TO RELEASE THE SACRAMENTO REGIONAL TRANSIT DISTRICT PRELIMINARY FY 2018 OPERATING AND CAPITAL BUDGETS AND SET NOTICE OF A PUBLIC HEARING FOR MAY 8, 2017.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the General Manager/CEO or his designee is hereby authorized to release the proposed Operating and Capital Budgets for FY 2018, including the information described in paragraphs (3) to (10) of Public Utilities Code Section 102205(b) and a draft apportionment of votes, and notice a public hearing for said budgets to be held on May 8, 2017.

	ANDREW J. MORIN, Chair
ATTEST:	
HENRY LI, Secretary	
By: Cindy Brooks, Assistant Secretary	<u> </u>